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MERLIN Overview

Sustainability pillars

Pathway to Net Zero

Environmental performance

Social performance

Certifications & scorings

Green assets and financing





















€ 11,270m GAV

€ 475.6m GRI

€ 284.2m FFO

€ 4,050m NET DEBT

€ 35.0% LTV

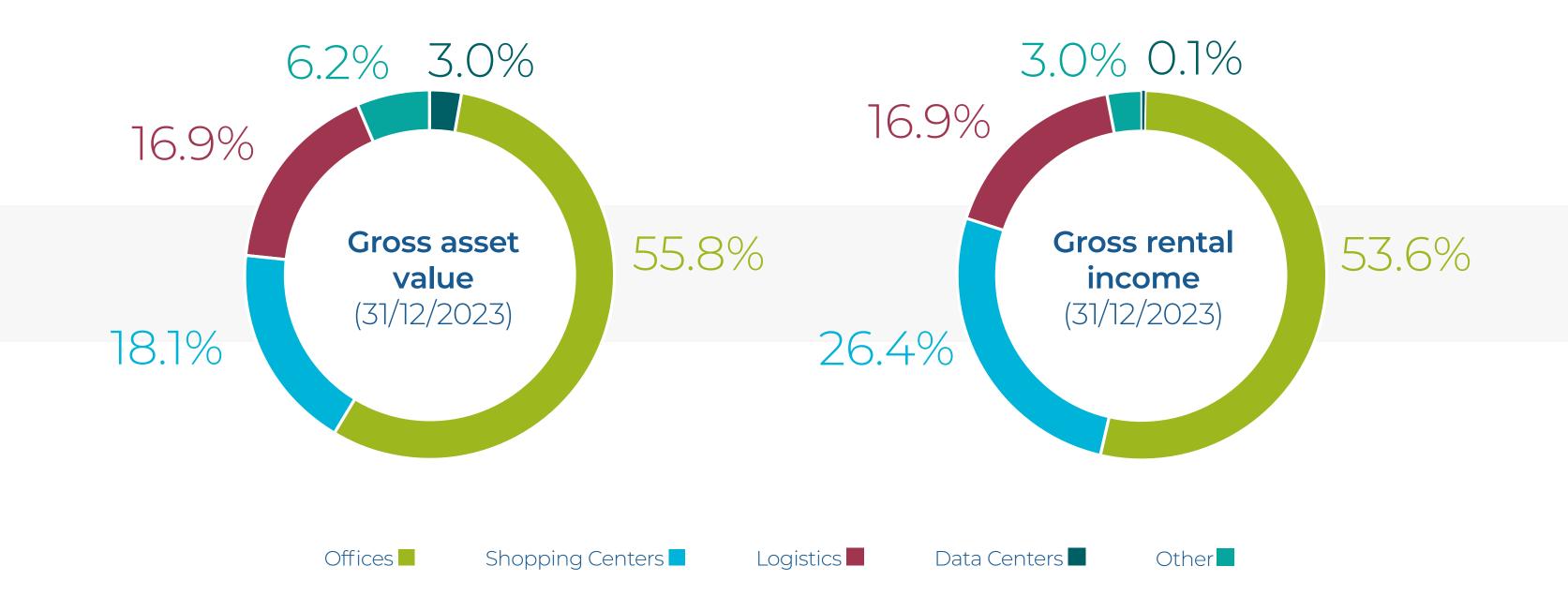


Listed in Spain & Portugal

REIT regime

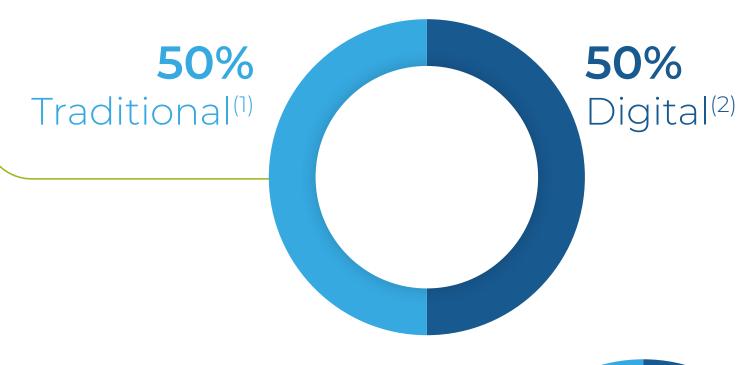
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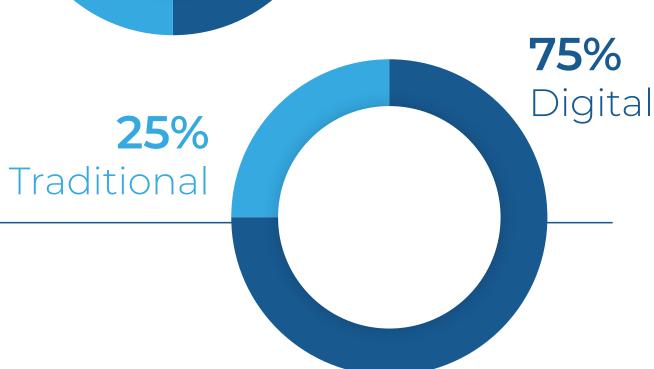




Mid-term Construction program completed (240 MW)



Long-term + pipeline



⁽¹⁾ Offices + Shopping centers

⁽²⁾ Data centers + e-commerce related logistics

Positioning



#1 REIT IN OFFICES AND LOGISTICS



#]
Offices

- · Presence in prime cities: Madrid, Barcelona, Lisbon
- Flexibility to offer multitenant or headquarter buildings
- · Capacity to adapt to the needs of the tenant



#7
Logistics

- "One-stop-shop" solution for logistics operators wishing to operate across the Iberian Peninsula
- · Big footprint to match the rapid development of 3PL activity



Top 5
Shopping
Centers

- · Mainly urban footprint in high GDP/capita areas in the Iberian Peninsula
- Reference landlord for top retailers
- · Critical mass with retail brands



Data Centers

- Presence in 4 locations with best-in-class technology
- · Cutting-edge energy efficiency, suitable for Al

Offices



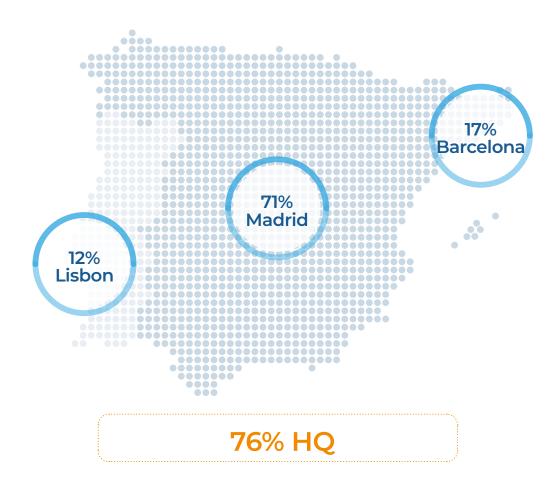
PRIME SPACES IN BOTH CBD AND NBA OFFERING A WIDE VARIETY OF SOLUTIONS TO CLIENTS

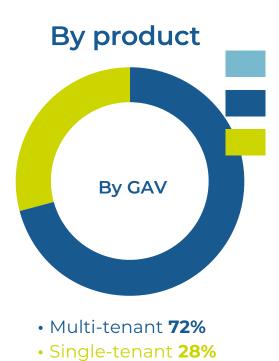
sqm	Prime+CBD	NBA	Periphery
Madrid	239,073	487,685	86,157
Barcelona	137,293	39,600	25,385
Lisbon	111,572	12,260	_
Other	-	-	18,306



- Prime + CBD **56%**
- NBA **37%**
- Periphery 7%

95% Big corporations





Logistics



NATIONAL FOOTPRINT IN THE MAIN LOGISTICS HUBS

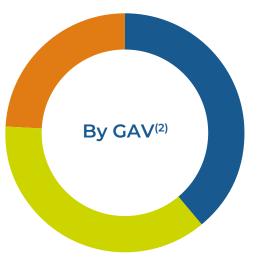
sqm	Madrid-A2	Madrid-A4	Barcelona ⁽¹⁾	Sevilla	País Vasco	Valencia	Zaragoza	Lisbon
In operation	809,705	154,511	889,103	139,218	99,491	61,604	21,579	45,171
WIP Best II	214,467	-	-	-	-	-	-	-
WIP Best III	98,924	-	-	15,122	-	96,572	-	179,693

By reach By GAV⁽²⁾

- National 48%
- Ports **32**%
- Regional 18%
- Production related 2%



By tenant type



- 3PL mono-tenant 39%
- 3PL multi-tenant **37**%
- End user **24%**

Shopping centers



URBAN AND DOMINANT ASSETS OFFERING NATIONAL SCALE IN HIGH GDP/CAPITA AREAS

sqm	Urban	Dominant ⁽¹⁾	Secondary
Spain	225,366	167,813	20,878
Portugal	_	60,098	-



By location

Urban

Dominant

Secondary



Data centers



4 STRATEGIC LOCATIONS IN THE IBERIAN PENINSULA TO DEVELOP STATE-OF-THE-ART DATA CENTERS SUITABLE FOR AI

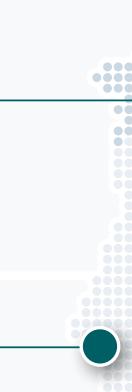


Bilbao - Arasur Immediate IT capacity 24 MW Potential IT capacity 76 MW

In operation



Lisbon - VFX Potential IT capacity 100 MW



Low latency

Proximity to infrastructures

Power supply

......

Maximum capacity 236 MW

· Immediate: 60 MW · Potential: 176 MW

Barcelona - PLZF

Immediate IT capacity 16 MW

In operation



Madrid - Getafe Immediate IT capacity 20 MW





MERLIN's purpose



Making an impact

Following the 2.0 °C pledge made at the COP21 Convention on Climate Change in Paris, we announce our commitment to become a net zero carbon business by 2030, aligned with science-based targets (SBTi) and fully committed with the SDG goals set by the UN

It is an ambitious strategy with clear actions to support the world to limit global warming to 1.5 °C.
We have set highly challenging targets focused on reducing the embodied and operational emissions across our portfolio

Our targets build on the strong progress we have made since inception.
During this time, we have significantly reduced landlord carbon intensity across our portfolio from a 2018 baseline



MERLIN designs

and operate assets that have a lasting positive impact in our users and in our planet

Well being of peopleMERLIN cares

about the well being of our users and tenants by improving the quality of our portfolio and encouraging sustainable ways of moving

Reshaping cities

MERLIN rethinks

the way cities are shaped, focusing on preserving limited resources and creating new vibrant spaces in harmony with the environment

Sustainability pillars

Sustainability policy



Principles

Goals



Actions undertaken



- Develop and operate sustainable assets
- ► Mitigate the **carbon footprint** of the whole value chain





Installation of energy **efficient** systems and equipments



Photovoltaic plan (Project Sun)



Launch of Pathway to Net Zero



- ► Enhance the end-user experience
- Create quality spaces for tenants
- Contribute towards a more sustainable mobility









Focusing on the air quality, lighting and accessibility



Creation of **MERLIN HUB** for all business park users



Installation of **electric vehicle chargers** in all Offices and Shopping Centers



- ▶ **Reduce** resources consumption
- ► Improve the cities in which we operate
- Promote cohesion and integration through our assets













Asset management for **peak operational efficiency** (energy, materials and waste, water)



Launch of **Renazca** to revitalize, integrate and transform the area



CSR plan to boost coporate contribution

Sustainability pillars

MERLIN's journey



DISTINCT TRACK RECORD ON ESG SINCE INCEPTION, WHICH POISES MERLIN TO SUCCESSFULLY IMPLEMENT **OUR PATHWAY TO NET ZERO**

2016 · Launch of the certification programs with **LEED and BREEAM** · Marineda obtains the **DIGA Accessibility Certificate**

Baseline

· Obtained first **LEED** v4 certification in San Fernando I

· Launch of the **Photovoltaic** Plan (Project Sun)

2020

· Procurement of **renewable** electricity in 100% of our assets

- · Phase I of Project Sun **under** implementation
- · Sustainable scoring: GRESB and CDP
- **AENOR COVID-19** certifications

2022

- Pathway to Net Zero
- **Green Financing Framework**
- Sustainability-related metrics in short-term and long-term compensation plan

4% — 38% — 45% — 61% — 75% — 80% — 91% — 95% –

Completed

% certified(1)

- · First **LEED Platinum** certification obtained in a logistics warehouse in Spain
- · More than 88.000 certified sam in ISO 50001 certification

2017

- Supply of renewable electricity in 84% of multitenant office assets
- · Launch of Electric Vehicle **charging** points program
- · Sustainable financing with a € 1.6bn ESG linked

2019

- · Creation of the **Sustainability** Committee
- · Adhesion to **SDG goals**
- · First **EIB financing program** under EU green taxonomy
- MERLIN selected for **Dow Jones Sustainability Index**
- · More than 1.3m certified sqm in ISO 50001 certification

- · Inclusion for the 3rd time in a row in the DJSI Europe and for the 1st time in the **DJSI World**
- · Approval and implementation of the green clause in all new contracts

2023

202

(1) % of GAV portfolio certified by LEED or BREEAM

Milestones and objectives



THE GROUP'S ENVIRONMENTAL SUSTAINABILITY IS A KEY ASPECT TO ENSURE COMPLIANCE WITH ITS TARGETS AT ALL LEVELS AND TO ENHANCE ITS VALUE CREATION, WITH ACTIVE MANAGEMENT OF CLIMATE CHANGE AND EFFICIENCY IN THE USE OF RESOURCES AS KEY PILLARS

MILESTONES

Pathway to Net
Zero carbon
emissions

Quantification of climate change risks and their integration into the Group's risk management in accordance with TCFD

Creation of the **Biodiversity** Policy

Definition of
decarbonisation
targets and
approval of these
targets by the SBTi

Implementation of the **green clause** in all new contracts

Adherence to the **SDGs**

FUTURE TARGETS

Creation of the

Group's own

carbon sinks to

offset residual

emissions

Expansion of asset management systems to optimise energy consumption as much as possible

Gradual replacement of production equipment that uses fossil fuels

Setting carbon
limits in the
construction phases
(embodied carbon)





BoD

13 members

Sustainability committee

7 members

Sustainability OpCo

9 members

- 4 BoD directors
- · 3 MRL employees

Including the following departments:

- Sustainability
- Technical
- ·IR
- Financing & Treasury
- · Internal audit

COMPENSATION

Short-term Incentive Plan

7.5%

Improvement in Scorings

7.5%

Improvement in GHG emissions

Long-term Incentive Plan

10%

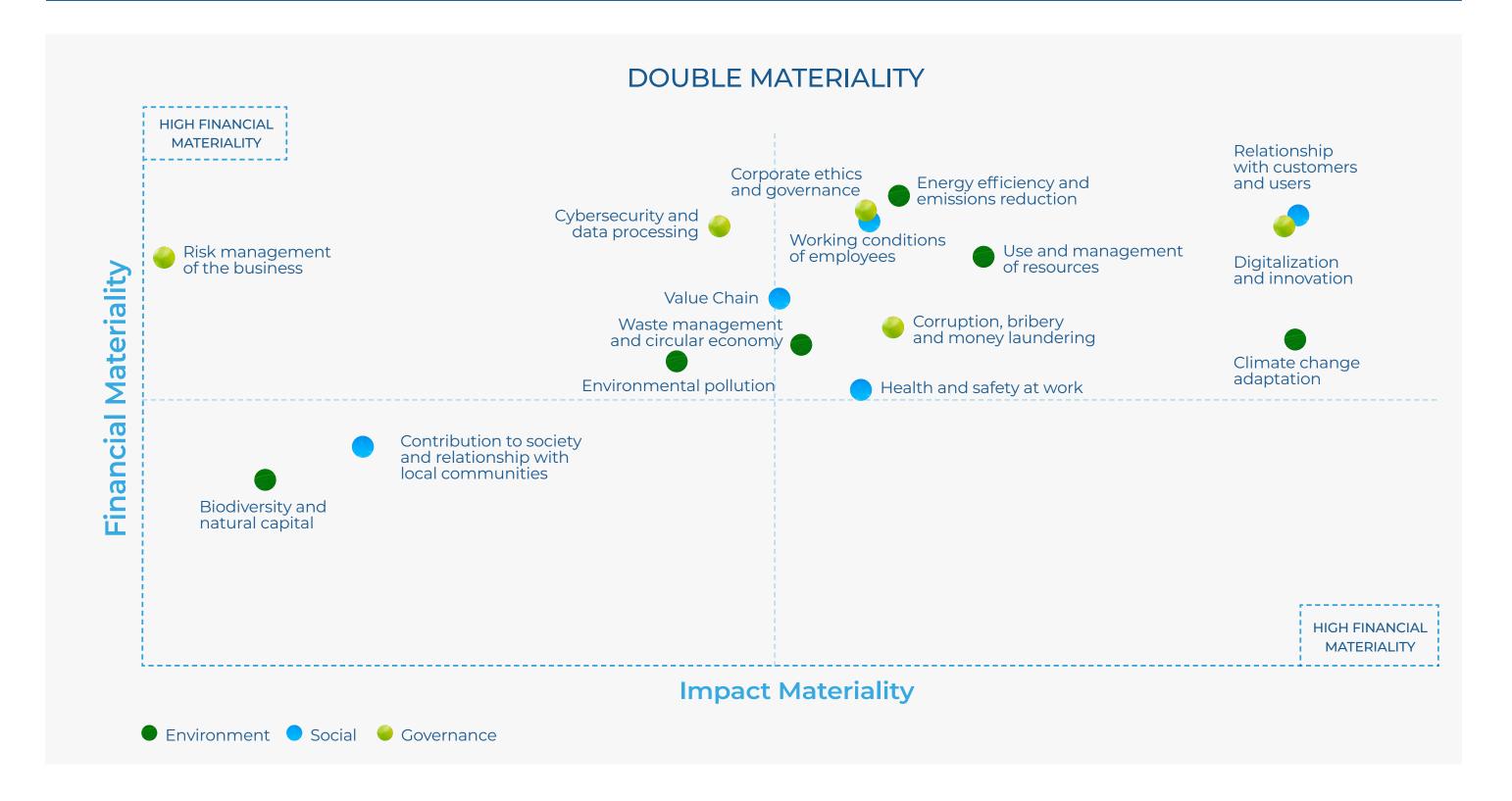
Accomplishment of Pathway to Net Zero

5%

Social impact

Materiality analysis











- ▶ 85% reduction in operational carbon from baseline (2018) to target (2028)
- Carbon emission intensity27.4 Kg/sqm (2018) reduced to

3.2 Kg/sqm (2028)

2 Reducing embodied carbon

- ► Embodied carbon footprint calculation and reduction in all new developments and refurbishments
- Circular economy initiatives
- Low carbon materials
- ► Ambitious targets for all three asset classes:
 - Offices 500 kgCO₂/sqm
 - Logistics 400 kgCO₂/sqm
 - Shopping centers 500 KgCO₂/sqm

3 Offsetting residual emissions

- Carbon neutrality
- ► Unavoidable footprint to be mostly offset against own initiatives duly certified

► Own initiatives

► No green credits

4 Reducing tenant emissions

- ► Assessment as from 2022. Target to engage with top tenants to gather real data
- ► Green clauses in all new contracts
- ► Lease price reduction for net zero tenants

► 50 bps lease reduction for green tenants

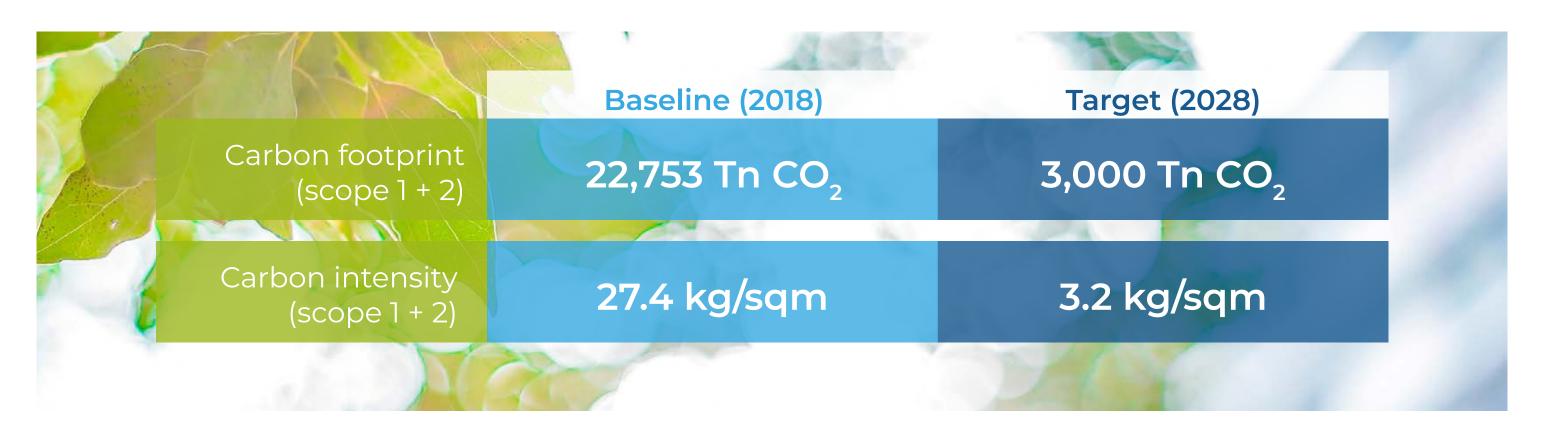
5 Renewable energy

- Procurement of energy 100% renewable
- On site generation of energy through photovoltaic (Project Sun)

▶ **45.4 MWp** of own photovoltaic energy

Reducing operational carbon





Strategy



100%

renewable energy procurement



On site **solar** energy generation (Project Sun)



Renewal of heating and cooling systems



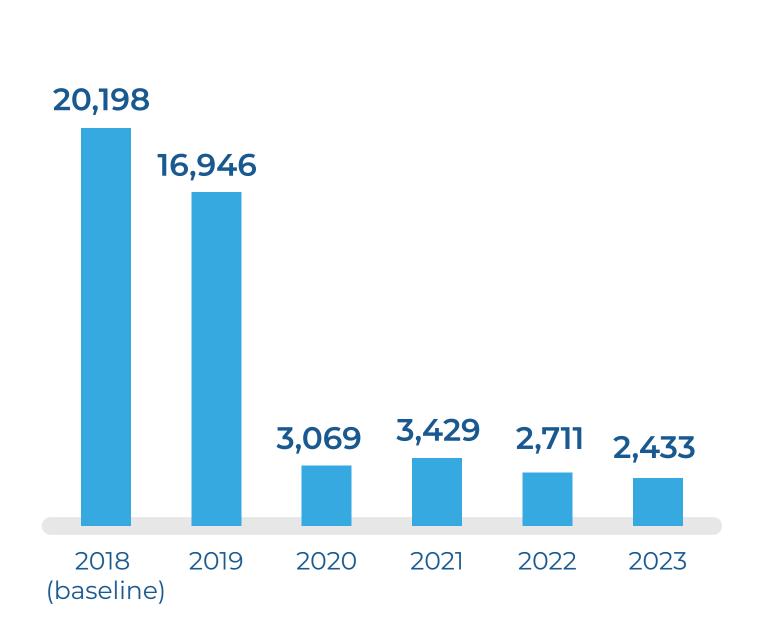
Energy efficiency **optimization** (LED, BMS)



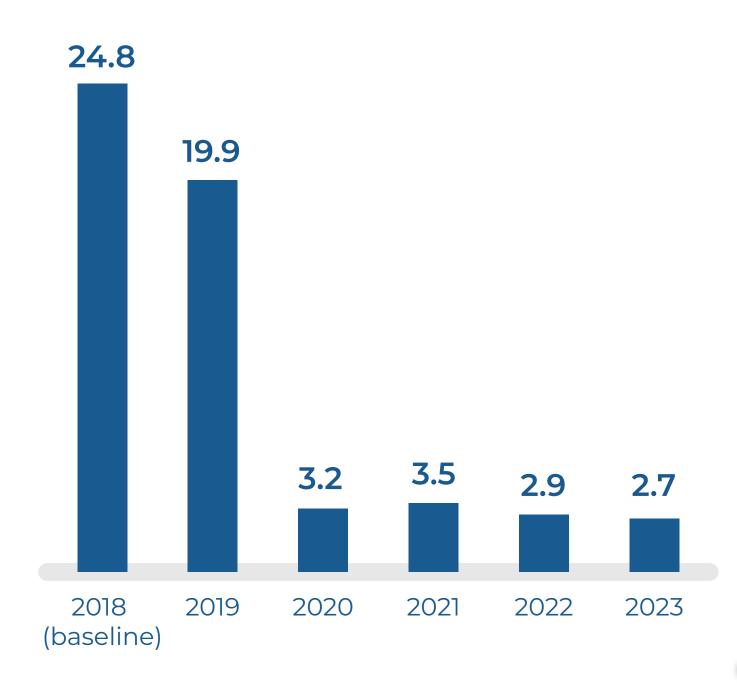
Energy **saving** measures (MAES)







| Scope 1+2 market based intensity (Tons CO₂ / sqm)







Strategy

Pathway to Net Zero



Calculation of carbon footprint in all new developments

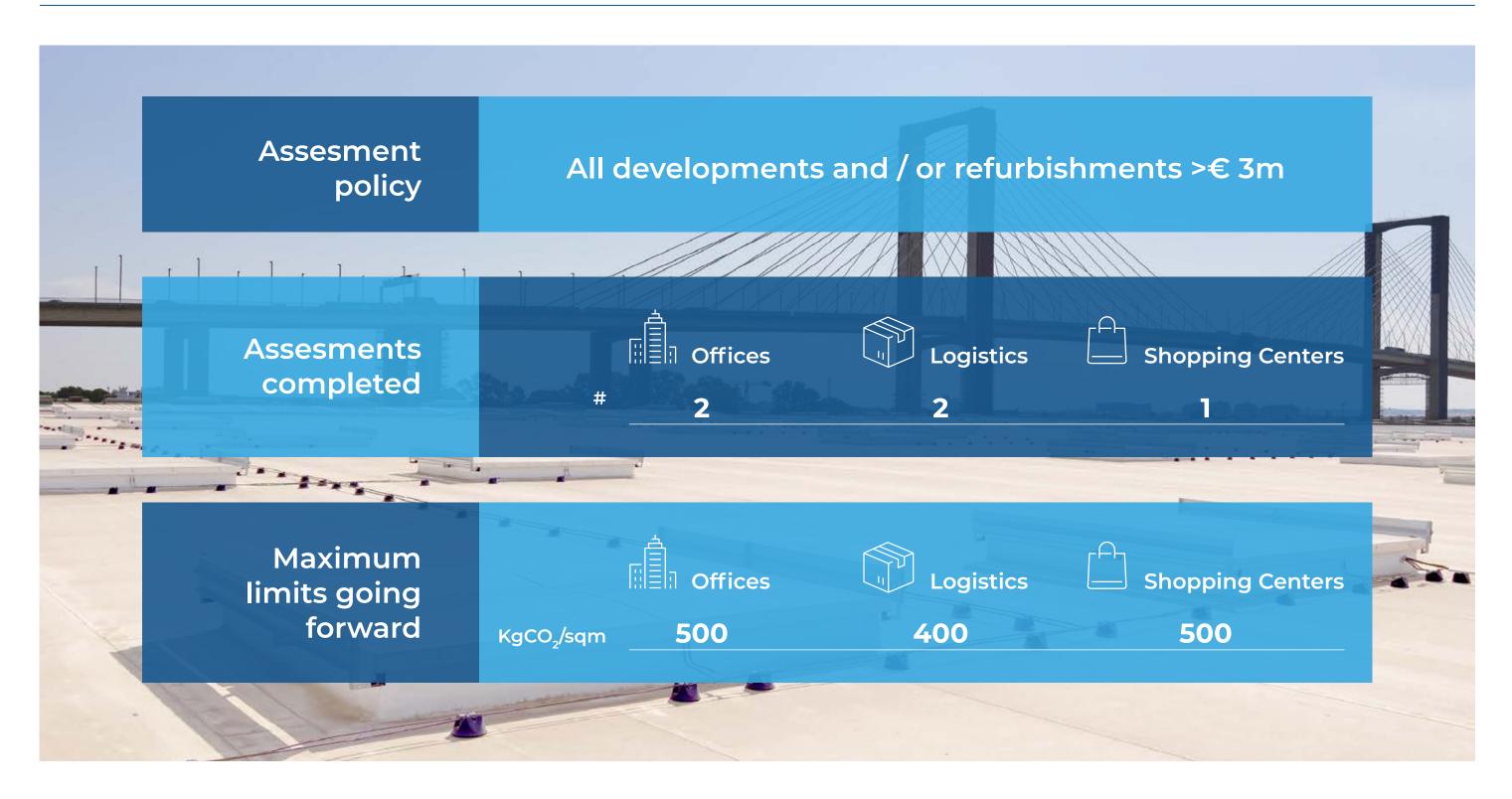


Bidding process for construction incorporating sustainability scoring, incentivizing circular economy initiatives

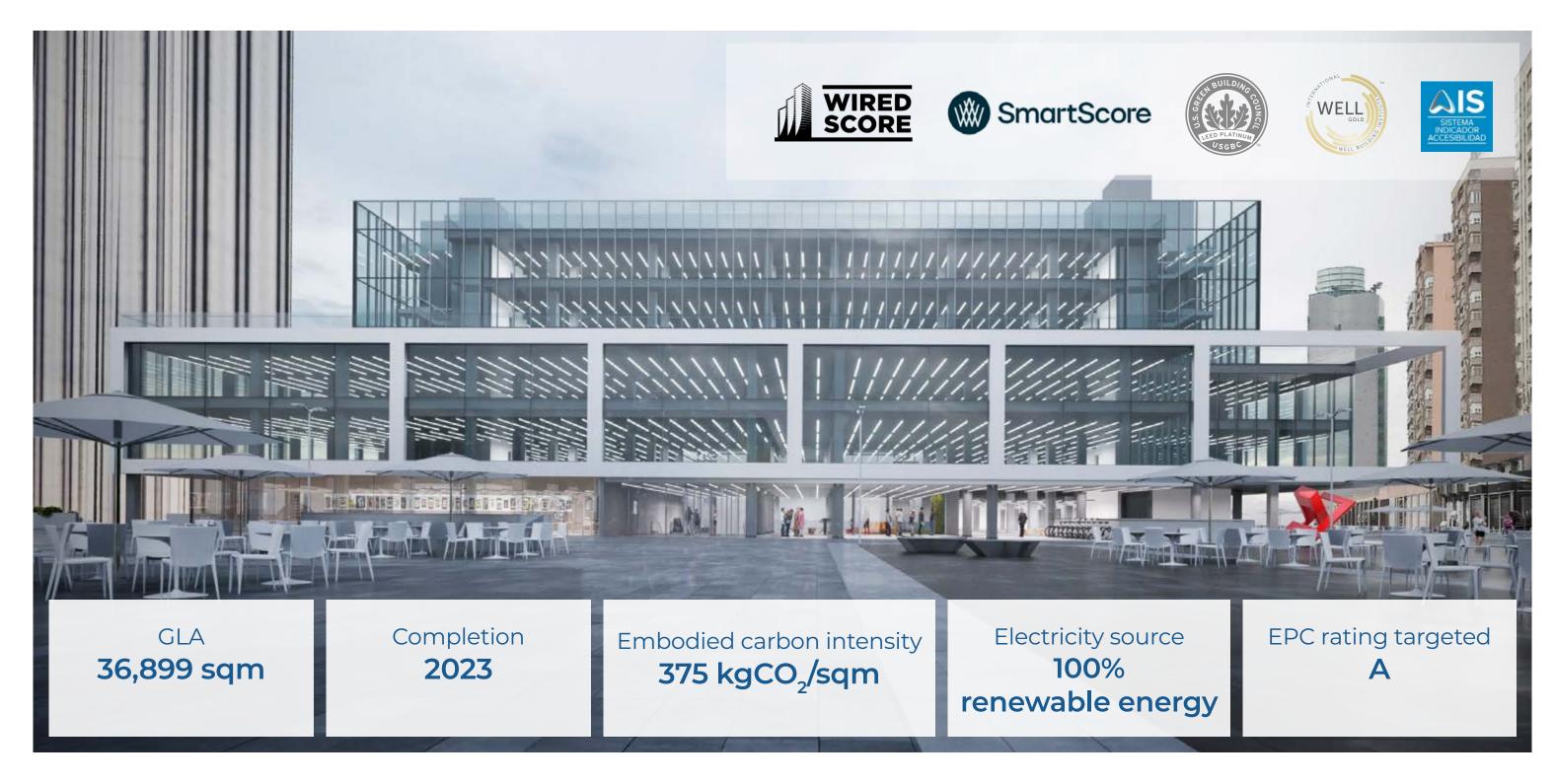


Use of low carbon materials





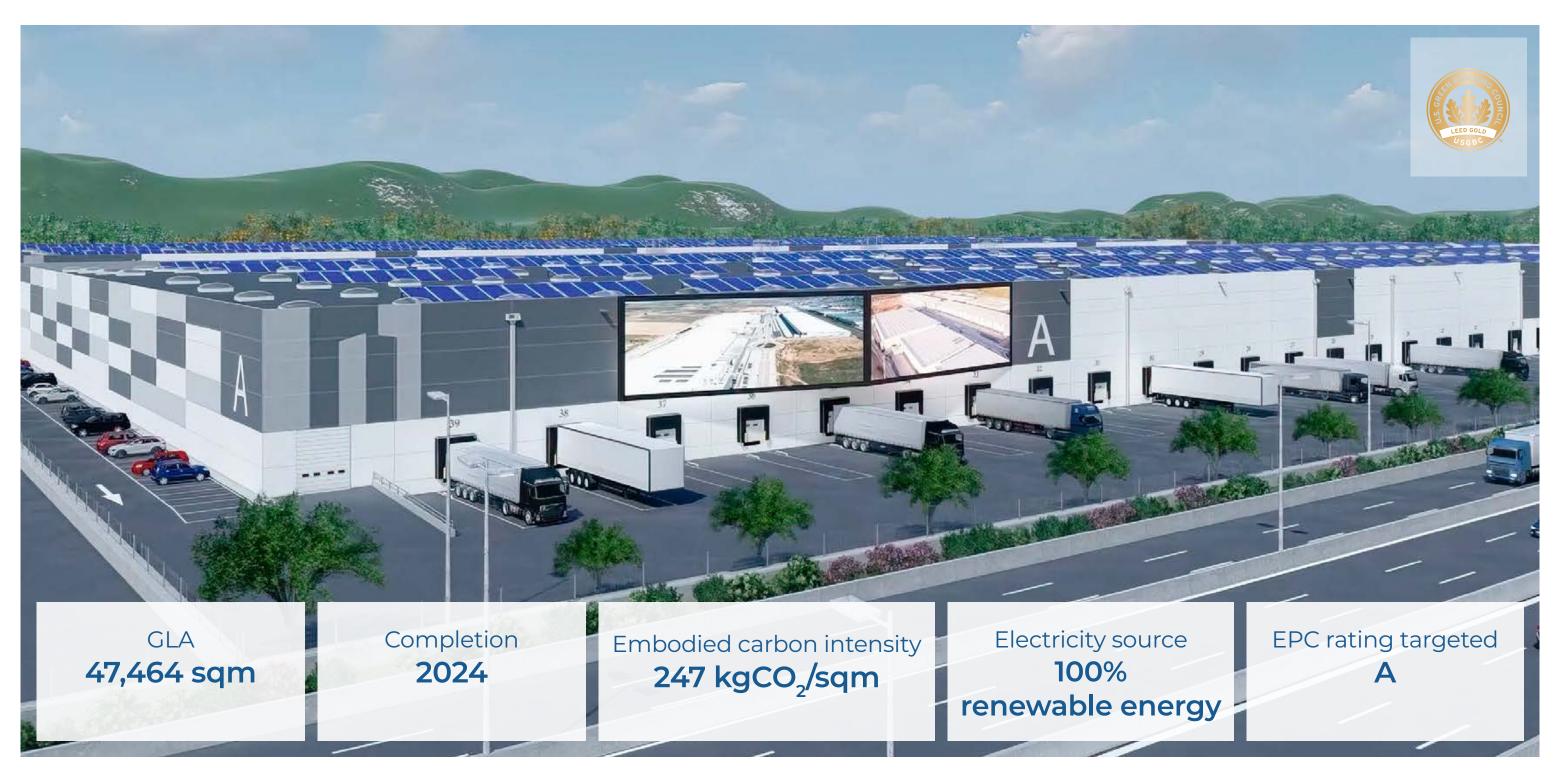
Pathway to Net Zero



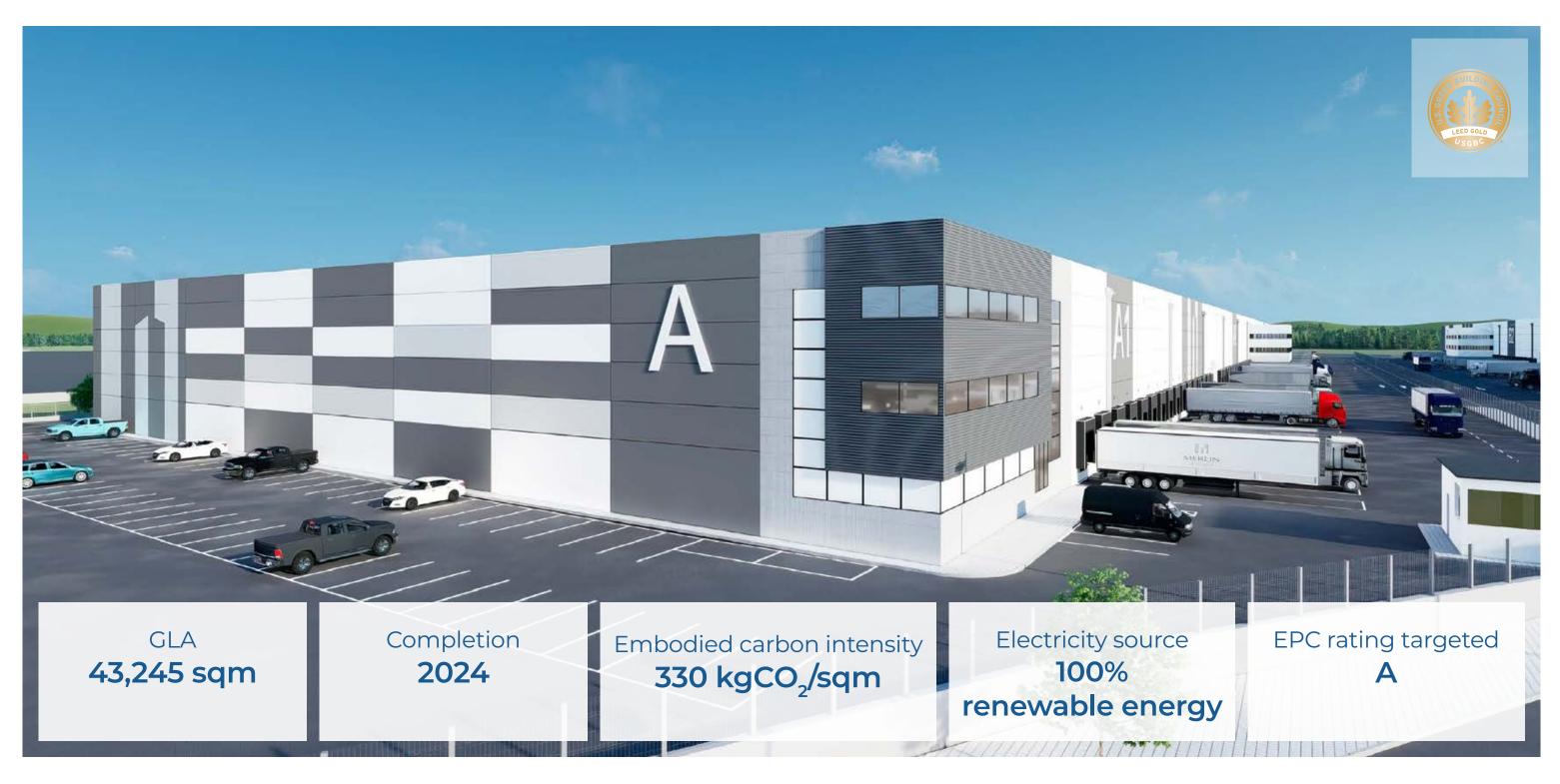
Pathway to Net Zero











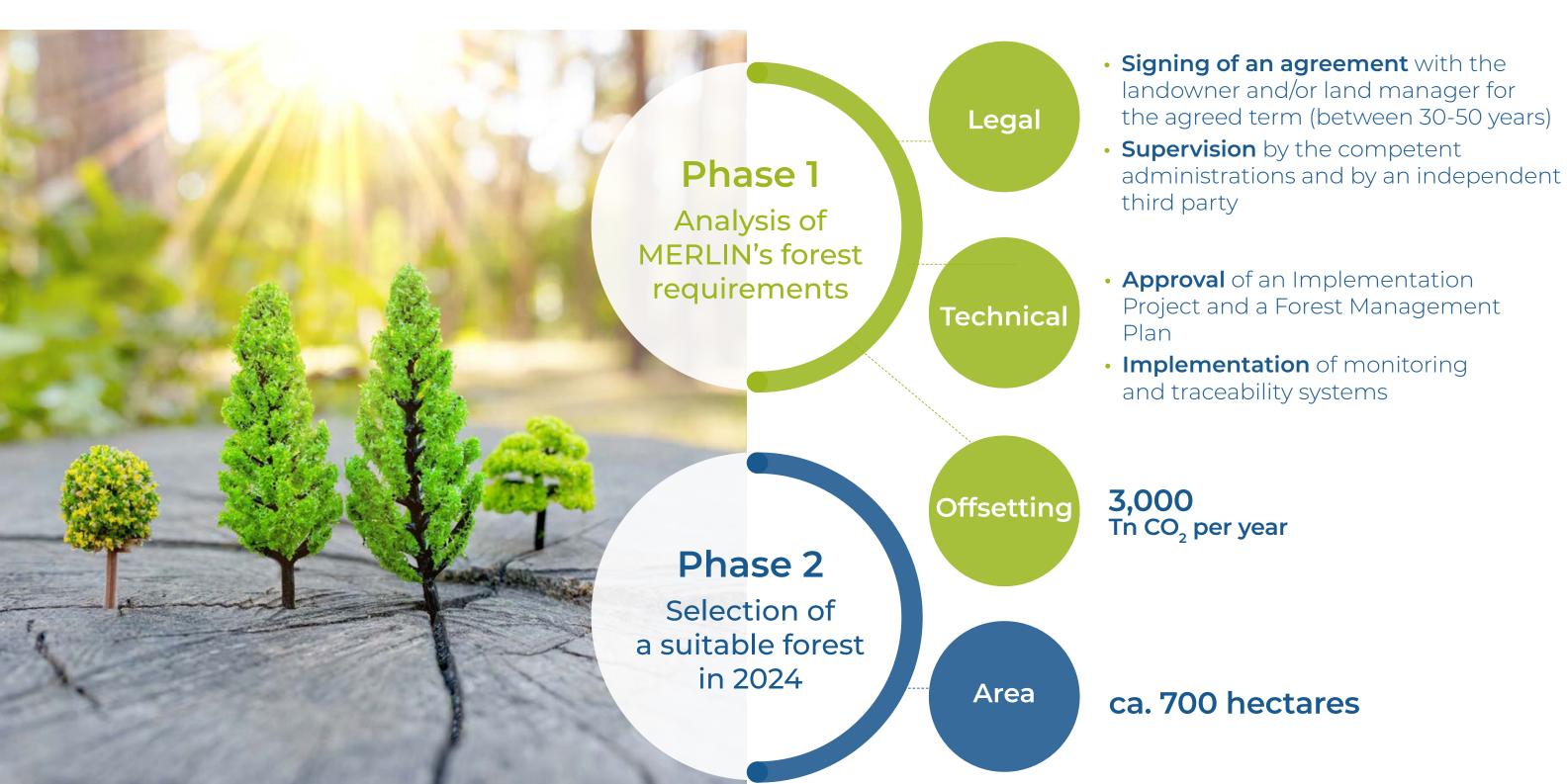
Pathway to Net Zero













OUR PATHWAY BROADENS ITS SCOPE TO INCLUDE TARGETS COVERING TENANT-CONTROLLED SPACE AS WELL AS MOBILITY EMISSIONS (SCOPE 3)





AN ENTICING GREEN CLAUSE TO ENGAGE TENANTS IN OUR PATHWAY TO NET ZERO

3 milestones to be achieved in order to benefit from the rent reduction...

The tenant also agrees to share their actual data consumption

Implementation so far



Energy consumption reduction compared to the previous year



Footprint offseting and certification

50 bps

... Through the deployment of





platforms for monitoring Sustainability KPIs

Offices

37 contracts

Logistics

9 contracts

Shopping centers

12 contracts



63 assets

across all asset categories

Total Investment

€ 31.1m

Total capacity installed

45.4 MWP





Baseline (2018)

0%

Today

100%(1)

Target (2030)

100%(1)



On site generation (as a % of total MERLIN energy)

Baseline (2018)

0%

Today

4.2%

Note: Includes existing PV installation and future pipeline





Projects

28 executed

under execution or to be executed



14.9 executed

30.5 under execution





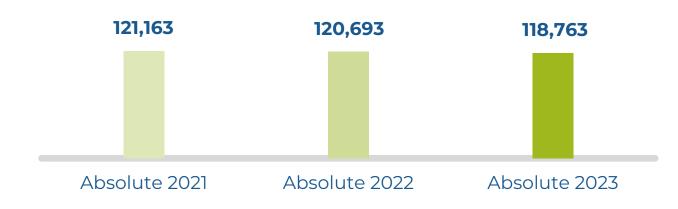
households(1)
we can supply
6,467
executed
13,205
under execution







Total energy (MWh)



Total energy intensity (MWh/sqm)





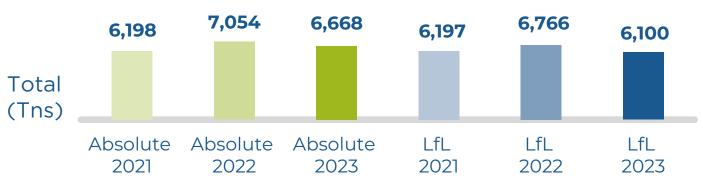


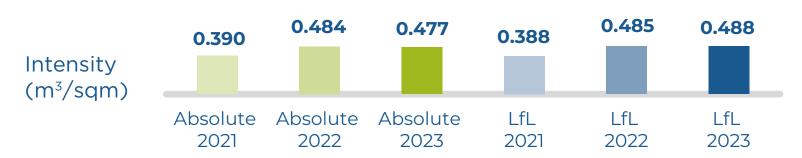






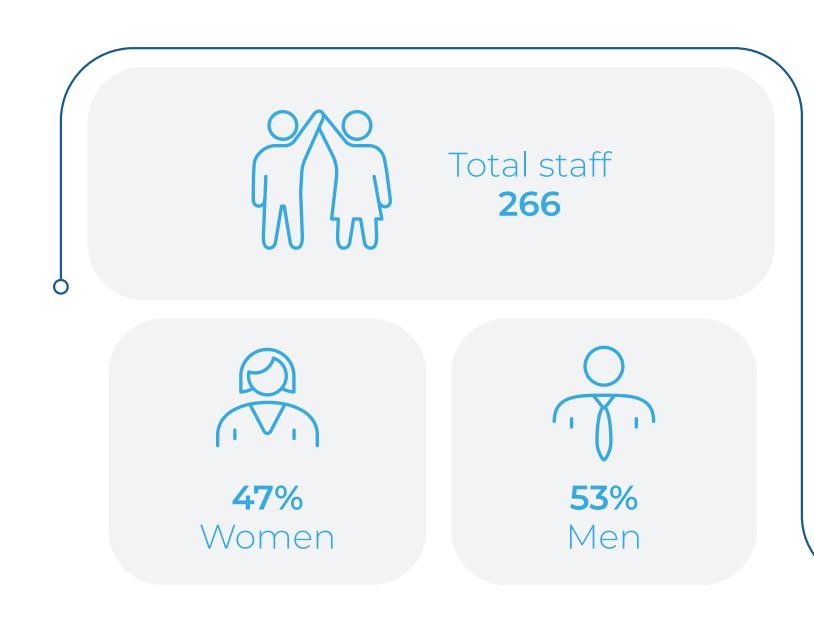


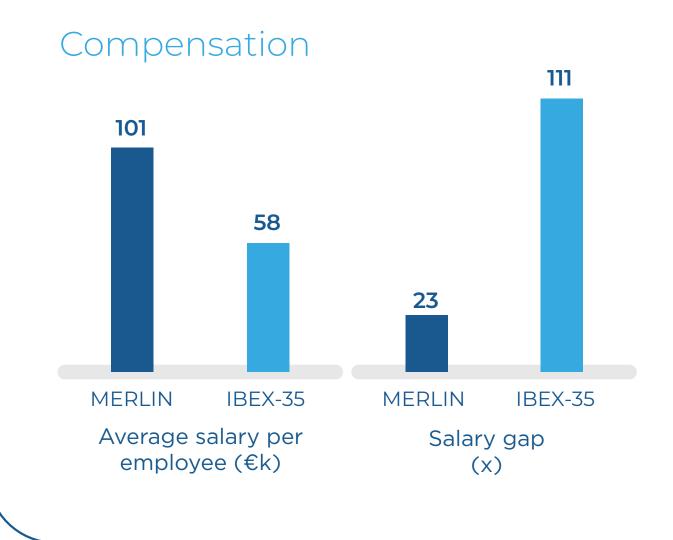














Supporting NGOs

> 0.1% of GRI to fund NGOs

Education core criteria

€ 228k in 2023 among

19 NGOs

Local community engagement

MERLIN also contributes to local development through its assets, supporting different initiatives and activities in four key areas: training; social action; promotion of culture and local development; and awareness-raising



Community investment

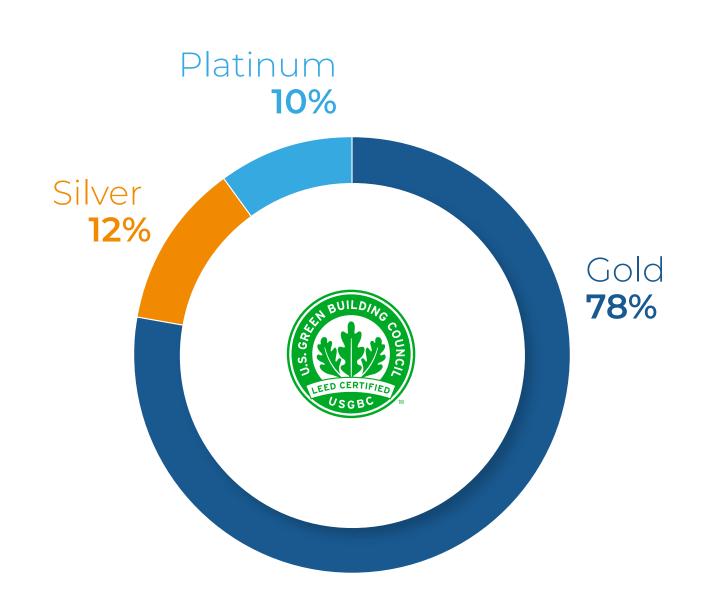
Measured by the London Benchmarking Group (LBG)

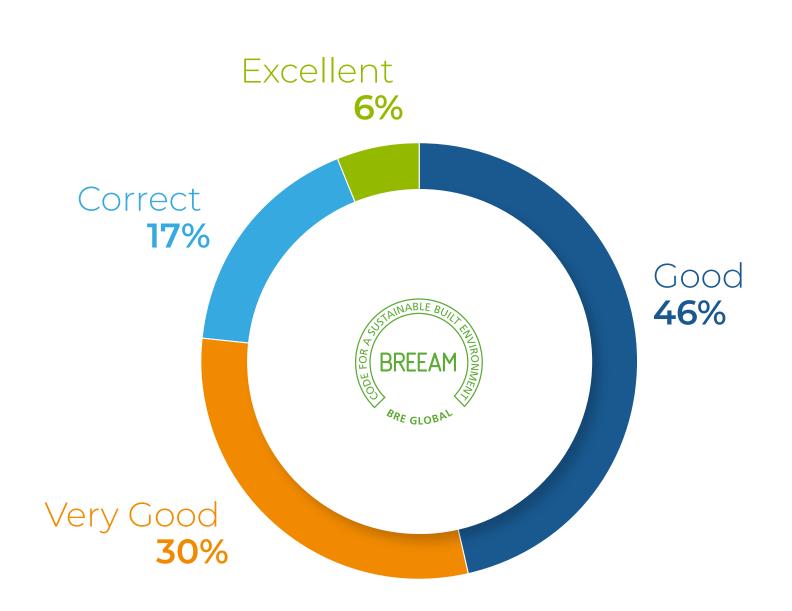






CERTIFICATION PROGRAM COMPLETED WITH THE HIGHEST STANDARDS









Inclusion for

3rd year in a row in the Europe DJSI
+1st time in the World DJSI



MERLIN

Average score

B

services







7.2
Top 1%
(negligible risk)



83% Average peers: 69%



69%

Average sector: 37%







Eligible categories and eligibility criteria reminder



GREEN BUILDINGS

ACQUISITION & OWNERSHIP OF BUILDINGS

- Buildings that have achieved one of the following certifications:
 - · LEED Gold or above
 - · BREEAM Excellent⁽¹⁾ or above



Or

Buildings built before 31 December 2020 with an Energy Performance Certificate (EPC) equal to "A" or belonging to the top 15% most energy-efficient buildings of the national building stock

Or

- Operational CO₂ emissions intensity⁽²⁾ below 3.8 kgCO₂/sqm/year for Offices (vs 28.0 kgCO₃/sqm/year in 2018)
- Operational CO₂ emissions intensity⁽²⁾ equal to 0 kgCO₂/sqm/year for Logistics (vs 3.5 kgCO₃/sqm/year in 2018)
- Operational CO₂ emissions intensity⁽²⁾
 below 3.1 kgCO₂/sqm/year for Shopping
 Centers (vs 30.7 kgCO₂/sqm/year in 2018)

RENOVATION OF EXISTING BUILDINGS

- Buildings targeting to achieve one of the following environmental certifications:
 - · LEED Gold or above
 - · BREEAM Excellent⁽¹⁾ or above

Or

Buildings achieving after renovation 30% of energy efficiency improvement based on absolute energy consumption



CONSTRUCTION OF NEW BUILDINGS

- Buildings targeting to achieve one of the following environmental certifications:
 - LEED Gold or above
 - BREEAM Excellent or above



⁽¹⁾ BREEAM Very Good valid for Shopping Centers in use as belongs to the Top-15% of certified shopping centers national stock

⁽²⁾ Using a market-based approach. For Logistics and Shopping Centers, MERLIN commits to only allocate proceeds under these eligibility criteria when a Climate Bond Initiative local proxy is available for these building types in the future

Eligible categories and eligibility criteria reminder



ENERGY EFFICIENCY

- Investments related to replacement of obsolete equipment by new ones with improved energy efficiency such as:
 - Heating, ventilation and air-conditioning equipment
 - Energy efficient lightsources (e.g. LED lights)
 - Smart metering for gas, heat, cool and electricity building energy management systems
 - Water consumption management improvement



RENEWABLE ENERGY

Investments in solar photovoltaic systems

POLLUTION PREVENTION AND CONTROL

Investments related to **certified carbon sinks projects** aimed
at reducing or naturally
sequestrating CO₂ emissions
(reforestation and urban
gardens)

CLEAN TRANSPORTATION

Investments related to low-carbon transportation means (e.g. electric scooters) and infrastructure such as electric vehicle chargers









Green financings & Allocation proposal



Green Financing	Maturity Date	Outstanding amount
2025 Bonds	26/05/2025	€ 600m
2026 Bonds	02/11/2026	€ 800m
2027 Bonds	13/07/2027	€ 500m
2029 Bonds	18/09/2029	€ 400m
2030 Bonds	01/06/2030	€ 500m
2034 Bonds	04/12/2034	€ 600m
Bank loans	-	€ 1,225m
TOTAL GREEN FINANCINGS		€ 4,625m

Asset Allocation/Criteria









€ 5,229m







€ 763m







€ 1,034m

Total Green Buildings

€ 7,026m



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